

Stéphane Laumond
ASD-CERT Secretary General,

To : all Suppliers

Ref. : NPP-2008/SL

Paris, July 2008

Subject : New ASD-CERT pricing policy

Dear All,

As you are aware ASD-CERT has always tried to serve the interests of the aerospace Industry by mutualising qualifications. This service ensures greater efficiency and cost savings between OEM's and manufacturers by reducing the number of audits for the supplier and by ensuring a high level of confidence in the quality of the aerospace qualified products purchased by OEM's.

ASD-CERT has to maintain this quality of service and keeps the confidence of the European Aerospace Industry. ASD-CERT has engaged many actions in that direction (Re-qualifications campaign, improvement of our website, closer relation with ASD-STAN, new Mandated Bodies, ...).

It is ASD-CERT Board responsibility to ensure the financial sustainability of the ASD-CERT activities with the resources available, particularly the requirement to maintain the database of couples of Manufacturers / qualified products. To achieve this, the ASD-CERT board has found it necessary to introduce the new pricing policy for the administration of qualification certificates. The new policy is as follows:

- a qualification certificate will only cover products approved to a single technical specification, multiple specification certificates will no longer be issued.
- a new certificate will be charged 1,000 €.
- a certificate renewal will be charged 500 €.
- a charge of 500 € will be levied as registration fee to a new manufacturer, not already registered in the ASD-CERT database.
- all these prices are exclusive of VAT.

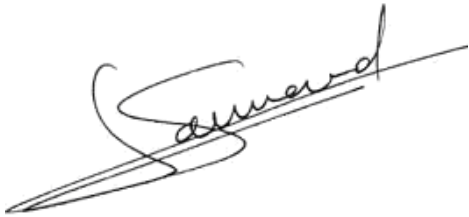
The new prices for certificates will be applied to all certificates issued from the September, 1st 2008.

Manufacturers will be provided with an estimate of the ASD-Cert costs (excluding the mandated body costs) on receipt of a request for product qualification/renewal and they will be requested to submit a purchase order to ASDS-CERT.

Considering that this could represent an additional cost for you, ASD-CERT wants to assure you that the efficiency and the timescales for updating of the Qualified manufacturers product listing will be improved.

If you need further information concerning this new pricing policy, please feel free to contact me.

With my best regards,

A handwritten signature in black ink, appearing to read 'Stéphane Laumond', written over a horizontal line.

Stéphane Laumond
Secretary general of ASD-CERT.

ASD-CERT
Certification of Aerospace Standard Products